

«PROFILE»

(Questionnaire 1)



ProfileSoft

Confiez-nous l'expertise de votre capital humain

140 Blainville Street East, Ste-Thérèse
(Québec) J7E 1M5

Tel. (450) 433-4710 Fax (450) 433-4720

www.profilessoft.ca info@profilessoft.ca

In voluntary answering this questionnaire, I am disclosing and conveying information that may be considered personal within the meaning of the law. I understand that the responsibility of «ProfileSoft» consists of processing the answers provided herein, for the purpose of assessing potential.

I hereby give my consent to allowing «ProfileSoft», its employees, management staff and representatives to have and process this personal information in order to evaluate potential, and I authorize them to forward the results, as the case may be,

Check off the appropriate box:

to my present employer
to a potential employer

Signature

Name (please print name)

Date

Identification

Mr. Ms.

Last name: _____

First name: _____

Address: _____

Postal code: _____

Tel.: Home: () _____

Office: () _____

Cellular: () _____

E-mail address: _____

Choose a report

Selection Profile Q1
Sales & Marketing Selection Q1 + Q2
Management & Supervision Selection Q1 + Q2
Development Profile Q1 + Q2
Performance Profile Q1 + Q2 + Q3

Language: English
French

Other product/s: _____ (specify)

Applicant (company): _____

Person to contact: _____ (please print name)

Invoice to: _____

Telephone: () _____

_____ (postal code)

Fax: () _____

Signature: _____

E-mail address: _____



«PROFILE» (Questionnaire 1)

Here are some statements made by people to describe themselves. Please read them and rate to what extent you agree or disagree.

- Answer **every** question.
- Choose **one number only** for each statement.
- Answer spontaneously, based on your first impression, and once you have written answers, do not change them.



I describe myself as someone who...



1 2 3 4 5 6 7 8 9 10 Is opportunist, self-reliant
 1 2 3 4 5 6 7 8 9 10 Easily approaches strangers
 1 2 3 4 5 6 7 8 9 10 Insists on quick results
 1 2 3 4 5 6 7 8 9 10 Knows what he/she wants and implements changes
 1 2 3 4 5 6 7 8 9 10 Thinks before acting

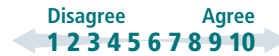
1 2 3 4 5 6 7 8 9 10 Is conscientious and logical
 1 2 3 4 5 6 7 8 9 10 Is satisfied with a job well done
 1 2 3 4 5 6 7 8 9 10 Defends a cause
 1 2 3 4 5 6 7 8 9 10 Achieves results through efforts
 1 2 3 4 5 6 7 8 9 10 Concentrates with intensity

1 2 3 4 5 6 7 8 9 10 Favours personal initiative
 1 2 3 4 5 6 7 8 9 10 Is argumentative, provocative and goal-oriented
 1 2 3 4 5 6 7 8 9 10 Can't be influenced
 1 2 3 4 5 6 7 8 9 10 Dislikes pressure
 1 2 3 4 5 6 7 8 9 10 Keeps his/her distance

1 2 3 4 5 6 7 8 9 10 Plans reactions and acts in moderation
 1 2 3 4 5 6 7 8 9 10 Is competent and always willing to help
 1 2 3 4 5 6 7 8 9 10 Has timely, appropriate comments
 1 2 3 4 5 6 7 8 9 10 Is determined to succeed
 1 2 3 4 5 6 7 8 9 10 Is highly regarded by others

1 2 3 4 5 6 7 8 9 10 Is always yearning for more
 1 2 3 4 5 6 7 8 9 10 Is not easily swayed
 1 2 3 4 5 6 7 8 9 10 Enjoys peace of mind
 1 2 3 4 5 6 7 8 9 10 Likes to know everything
 1 2 3 4 5 6 7 8 9 10 Is satisfied with doing repetitive tasks

1 2 3 4 5 6 7 8 9 10 Is insecure facing uncertainty
 1 2 3 4 5 6 7 8 9 10 Is able to change things
 1 2 3 4 5 6 7 8 9 10 Is always punctual
 1 2 3 4 5 6 7 8 9 10 Takes risks
 1 2 3 4 5 6 7 8 9 10 Enjoys meeting and mingling with others



1 2 3 4 5 6 7 8 9 10 Is quick-tempered
 1 2 3 4 5 6 7 8 9 10 Takes initiative without others' support
 1 2 3 4 5 6 7 8 9 10 Is dedicated, polite and concerned about others
 1 2 3 4 5 6 7 8 9 10 Finds satisfaction in new ideas
 1 2 3 4 5 6 7 8 9 10 Is satisfied with simple things

1 2 3 4 5 6 7 8 9 10 Tries to please
 1 2 3 4 5 6 7 8 9 10 Creates own luck and anticipates problems
 1 2 3 4 5 6 7 8 9 10 Never treats others harshly
 1 2 3 4 5 6 7 8 9 10 Takes initiative and reacts promptly
 1 2 3 4 5 6 7 8 9 10 Enjoys talking to others

1 2 3 4 5 6 7 8 9 10 Is obstinate, persistent and relentless
 1 2 3 4 5 6 7 8 9 10 Is resistant and perseverant despite difficulties
 1 2 3 4 5 6 7 8 9 10 Is tolerant and avoids disagreements
 1 2 3 4 5 6 7 8 9 10 Is realistic and practical
 1 2 3 4 5 6 7 8 9 10 Follows procedures

1 2 3 4 5 6 7 8 9 10 Is helpful
 1 2 3 4 5 6 7 8 9 10 Demands continuous effort
 1 2 3 4 5 6 7 8 9 10 Seeks the company of others
 1 2 3 4 5 6 7 8 9 10 Gives his/her best
 1 2 3 4 5 6 7 8 9 10 Doesn't like pressure

1 2 3 4 5 6 7 8 9 10 Avoids uncertain situations
 1 2 3 4 5 6 7 8 9 10 Is direct and to the point
 1 2 3 4 5 6 7 8 9 10 Gets along with others and tolerates disagreements
 1 2 3 4 5 6 7 8 9 10 Reacts poorly to criticism
 1 2 3 4 5 6 7 8 9 10 Never slanders others

1 2 3 4 5 6 7 8 9 10 Is competitive and has the will to succeed
 1 2 3 4 5 6 7 8 9 10 Is sincere and honest with others
 1 2 3 4 5 6 7 8 9 10 Is vigorous, alert and seeks variety
 1 2 3 4 5 6 7 8 9 10 Holds to his/her own opinions
 1 2 3 4 5 6 7 8 9 10 Has sense of duty and order

1 2 3 4 5 6 7 8 9 10 Is precise, realistic and enjoys mental reflection
 1 2 3 4 5 6 7 8 9 10 Is unruffled and trustworthy
 1 2 3 4 5 6 7 8 9 10 Keeps commitments and is supportive of others
 1 2 3 4 5 6 7 8 9 10 Accepts himself/herself
 1 2 3 4 5 6 7 8 9 10 Responds to clients' requests

1 2 3 4 5 6 7 8 9 10 Attracts and retain attention
 1 2 3 4 5 6 7 8 9 10 Always completes work started
 1 2 3 4 5 6 7 8 9 10 Is always in a hurry
 1 2 3 4 5 6 7 8 9 10 Waits patiently
 1 2 3 4 5 6 7 8 9 10 Is really competitive

1 2 3 4 5 6 7 8 9 10 Is always striving ahead
 1 2 3 4 5 6 7 8 9 10 Is ambitious at work
 1 2 3 4 5 6 7 8 9 10 Takes his/her time
 1 2 3 4 5 6 7 8 9 10 Is meticulous
 1 2 3 4 5 6 7 8 9 10 Always rates his/her results in quantity / quality

1 2 3 4 5 6 7 8 9 10 Never feels isolated from others
 1 2 3 4 5 6 7 8 9 10 Shows interest at work
 1 2 3 4 5 6 7 8 9 10 Is always satisfied
 1 2 3 4 5 6 7 8 9 10 Has no mood swings
 1 2 3 4 5 6 7 8 9 10 Is concerned about amount of work to be done

1 2 3 4 5 6 7 8 9 10 Is always patient
 1 2 3 4 5 6 7 8 9 10 Takes things too seriously
 1 2 3 4 5 6 7 8 9 10 Is critical of self and others
 1 2 3 4 5 6 7 8 9 10 Believes that things happen by chance
 1 2 3 4 5 6 7 8 9 10 Wants to do everything quickly